WHY OCM BIRLA GROUP FRACHIES



POWERED BY OCM BIRLA GROUP

Why Ocm Birla franchise??



MANUFACTURERS PROBLEM

□ Today Medium & Large Manufacturers setup their Plants with the Promoter, Bank , Shareholders equity but when Production starts they are not able to Utilized their Capacity and Incurring Losses and in Most of the Cases these Units Became Sick and Closed .

They Neither Create a National Brand nor Cater the National Market.

□ Medium & Large Manufacturer Required a Reliable Brand Name which Represented Product Quality, Trust and Reliability to Connect with the Customers Directly.

OPPORTUNITIES WITH OCM Birla group

- To Join Hand with a Organized Player.
- Leverage on Marketing / Technical Expertise and Bandwidth.
- Use a Vast & Evolving Distribution Network in your Region.
- Access to More Customers in B2B / B2C / D2C Segments .
- Achieve a Higher **PROFITABILITY** per Sales Volume.
- Get More Opportunities to represent National Brand in your Region.
- Get More Benefits from our other Building Material Products.Guidance for How to do market in ur area from Top Marketing professional?? Quality Control for best Quality Products.

BUSINESS OPPORTUNITY

Nitin kamboj (gold medalist –Carante on-boarded as Brand Ambassador for ocm birla group



Why Partner with OCM BIRLA GROUP?

- OCM BIRLA GROUP puts Significant Focus on Creating Sustainable Franchisee Partners with a long term perspective.
- OCM BIRLA GROUP has Developed a Stringent Partner Selection Model that Filters a Potential Partner on Many Parameters Most Important Being Capability to Optimize Operations & Bring Sizeable Difference in Net Profits.
- Staggered Approach to Improve your Setup with Strategic Inputs on Raw Material Sourcing, Optimizing Operations, Improving net Realization per Ton Sales.
- OCM BIRLA GROUP Believes in You First Always Approach
- Significant Marketing & Brand Pull
 - Ensure Optimum Capacity Utilization with Consistent Demand in the Market

Offers a Better Franchise Deal

- Raw material sourcing
- Marketing and sales I Channel development
- Access to larger projects
- Better realization per ton/ Unit

Ocm Birla group are Now Plans to Setup Franchisee / Distributer Partner in Following Categories

Cement



POP/Wall Putty/White cement











Food items



Commercial Proposal

- Existing manufacturers associating with ocm Birla group pvt ltd
- Limited investment to start the project
- Proper guidance how you capture mkt from Top industry professional
 - Franchise Fee
 - Manufacturing facility improvement
 - Office development
 - Launch marketing budget

| Category | Franchise Fee | Royalty | Minimum assurance |
|-------------------------------|---------------|-----------------|------------------------|
| | | | |
| Cement | 10 lac | 10/bag | 5000 mt/ Month |
| plywood | 10 lac | Inr 5 per sq ft | |
| Tiles | 10 Lacs | INR 25 per SQM | INR 60-100 per sqft |
| рор | 10 Lacs | 2% of sales | |
| Wall putty/white cement | 10 Lacs | 2% of Sales | |
| Food iteams | 10 lac | 2% sales | |

About Ocm Birla Group

In next PPT